

Queensland

Good jobs
Better services
Great lifestyle

QUEENSLAND GOVERNMENT

PROCUREMENT STATEMENT 2024

BUY

Queensland



Queensland
Government

Queensland Government Procurement Statement 2024

Interpreter statement



The Queensland Government is committed to providing accessible services to Queenslanders from all culturally and linguistically diverse backgrounds. If you have difficulty in understanding this document, you can contact us within Australia on 13QGOV (13 74 68) and we will arrange an interpreter to effectively communicate the document to you.

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Version 1.1, September 2024

Data assumptions/disclaimer:

The data in this document is used with the following assumptions:

Categorised procurement spend amounts have been derived in accordance with Queensland Government Procurement's (QGP) Procurement Spend Identification Guide (PSIG). The PSIG has been developed specifically for application at a whole-of-government level, any variances will be due to methods for vendor type classification, vendor type exclusions, spend categorisation and spend aggregation.

For the small and medium enterprise (SME) analysis, only suppliers with an Australian Business Number (ABN) are included in this statement and the base data is provided by Department of Energy and Climate to the Australian Bureau of Statistics (ABS) for each financial year of analysis.

Queensland businesses are defined as suppliers who are Queensland based (i.e., have their main business location in Queensland with the Australian Business Register data).

The whole-of-government count of suppliers is based on the number of unique businesses. Where suppliers provide products or services into multiple categories, they contribute to each of the respective category totals.

The 'Estimated number of Queensland jobs supported by procurement' is calculated using REMPLAN software. Using Spend with Queensland suppliers, ABS datasets, and an input / output methodology, REMPLAN software estimates the direct effect on jobs in Queensland. The software incorporates a region-specific economic impact modelling feature that was first developed at La Trobe University, with continued development from December 2006 by REMPLAN.



Minister's foreword



The Miles Government's *Buy Queensland* procurement approach continues to deliver nation leading support for workers, communities, and businesses across the State.

Buy Queensland is about leveraging the State's \$25 billion annual procurement investment to secure good quality local jobs, back small and regional businesses, and strengthen home-grown manufacturing.

Since its introduction in 2017, we have invested almost \$80 billion into the state economy and supported 85,830 Queensland-registered suppliers.

The fourth annual Procurement Statement shows our record of success continues, with:

- An additional \$3.7 billion investment with Queensland small and medium enterprises since the introduction of targets and
- Queensland businesses now making up 82% of our total suppliers
- Helping to support a 20.4% increase in economy wide jobs since 2017.

This year, we delivered the Queensland Renewable Energy Procurement Policy - Creating Local Jobs (QREPP) to ensure the State's transition to renewable energy and a decarbonised economy creates immediate and lasting benefits for Queensland workers, businesses, and communities.

This is a Government dedicated to action. A Government investing in quality of life for families, industry, and our environment.

That is why the historic Big Build is not only about delivering world class schools, health facilities, and public infrastructure, but creating and protecting thousands of jobs across all sectors of the economy.

The Procurement Statement 2024 is a demonstration of firm resolve to uplift every Queenslanders' economic prospect, grounded in the principles of integrity and responsible investment.

It is a bold step toward securing a thriving and equitable economic future for our state and its people; one paved with innovation, opportunity, and above all, shared success.

The Honourable Mick de Brenni MP
Minister for Energy and Clean Economy Jobs



Our nation-leading *Buy Queensland* procurement approach

For over seven years, the Queensland Government has pursued 'leading' status in procurement policy. The introduction of *Buy Queensland* in 2017 was proven to be a remarkable success, but achieving leading practice requires constant refinement, maturation, and evolution. *Buy Queensland 2023*, released on 1 June 2023, was that evolution. *Buy Queensland 2023* comprises the *Queensland Procurement Strategy 2023 – Jobs, Economy, Legacy, Confidence*, and the *Queensland Procurement Policy 2023*.

The Queensland Procurement Strategy sets the vision for how Government expects its \$25 billion-plus per year procurement investment will provide community benefit through improved economic, ethical, social, and environmental outcomes. Responsible public procurement choices like supporting local jobs and businesses, encouraging diversity and equity, and reducing emissions are to be made as part of value for money decisions. The Queensland Procurement Strategy sets out four outcome areas to be achieved, while procurement practice is governed by the Queensland Procurement Policy's six principles:

Queensland Government Procurement

PROCUREMENT OUTCOMES



JOB
Quality local jobs



ECONOMY
Thriving, resilient and decarbonised economy



LEGACY
Responsible intergenerational value



CONFIDENCE
Trust in procurement

PROCUREMENT PRINCIPLES

PRINCIPLE 1

Achieve value for money

PRINCIPLE 2

Apply a responsible public procurement approach

PRINCIPLE 3

Behave ethically, and embed integrity, probity and accountability

PRINCIPLE 4

Be leaders in procurement practice

PRINCIPLE 5

Collaborate for more effective outcomes

PRINCIPLE 6

Support strong governance and planning

Buy Queensland 2023 continues, and enhances, key aspects of the *Buy Queensland* approach by:

- Enhancing investment and participation with local businesses and workforces, through a strengthened and expanded local benefits approach.
- Ensuring genuine, quality, secure ongoing jobs through the application of Best Practice Principles (for projects of \$100 million and above).
- Applying the Ethical Supplier Mandate (now extended to all procurement categories) – supporting the Government’s ambition to do business exclusively with ethical suppliers.
- Helping Queensland businesses get ready to supply to the Brisbane 2032 Olympic and Paralympic Games through the Q2032 Procurement Strategy.
- Retaining procurement targets to support Aboriginal and/or Torres Strait Islander businesses, and Queensland small and medium enterprises, and adding emissions reduction targets to drive opportunities to reduce climate risk as part of a decarbonised economy.

The three-year implementation program for *Buy Queensland 2023* is well underway. Highlights of year one include:

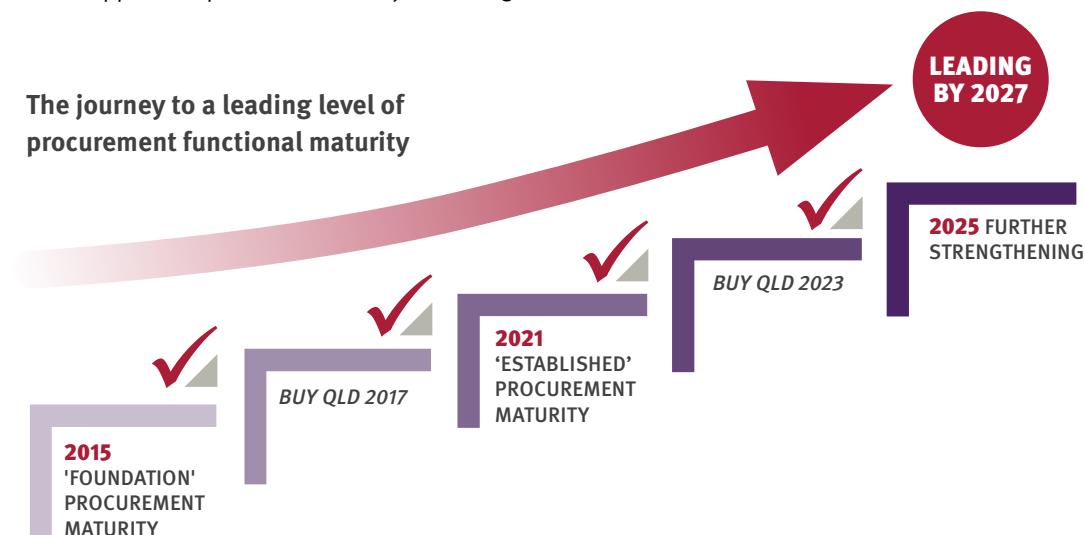
- Elevating the procurement conversation and partnership between industry, unions, and agencies to a more strategic level, through the establishment of the Procurement Ministerial Advisory Council. The Council is working with procurement executives to make it easier to do business with Government and achieve better procurement outcomes.
- Providing procurement advice, support, frameworks, and tools, that enable agencies to make responsible public procurement choices. This includes updating or creating new guides to assist agencies to apply *Buy Queensland*.
- Making it easier for suppliers to secure opportunities by:
 - » enhancing the forward procurement pipeline, which centralises tendering opportunities across Government into a single, easy to access online tool. Enhancements to the pipeline have delivered a nation-leading interactive, geolocation-based tool, offering suppliers unparalleled visibility to future government

procurement opportunities, and setting a new standard for transparency and accessibility in government procurement.

- » releasing a *Buy Queensland 2023 Supplier Quick Reference Guide*
- » reinforcing agency obligations to offer debriefings to suppliers following tender processes.
- Increasing opportunities for social enterprises and diverse businesses, progressively refreshing common-use supply arrangements, and using flexible procurement techniques, including set-asides. This contributes to sustainable economic growth and supply base diversity, delivering positive employment outcomes and participation of businesses for cohorts including women, youth, people with disability or those who are culturally and linguistically diverse.
- Enabling agencies to improve their procurement through access to procurement capability building services, certification, and training, including free basic online training for any employee spending public money.
- Updating the terms and conditions of the Queensland Government Food and Beverage Supplier Directory to reinforce animal welfare standards.
- Supporting the growth of renewable energy to power our future, reducing our exposure to global supply chain disruption and competition for global energy components.

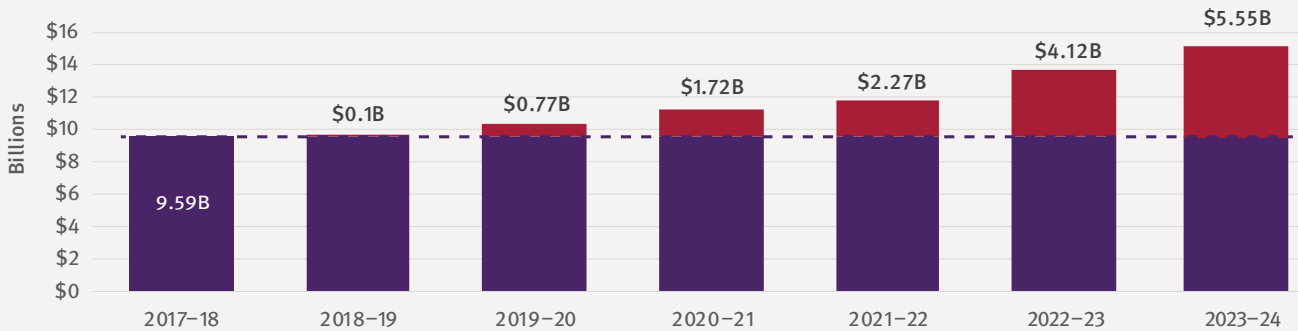
Our 2024 *Buy Queensland* in Action program saw seven awards presented to businesses that supply to the Queensland Government, in the categories of Putting Queenslanders First, Diversity in Procurement, Delivering for Queensland, and the Minister’s *Buy Queensland* award – which recognises outstanding contribution of a nominee who is making an impact on the local and/or regional community. Fifteen ‘Growing Queensland Business Roadshows’ were conducted across the state from October 2023 until February 2024, providing practical information, tips, and tools to help businesses when supplying to government and assisting businesses to ‘ready’ their business for the Brisbane 2032 Olympic and Paralympic Games.

The journey to a leading level of procurement functional maturity

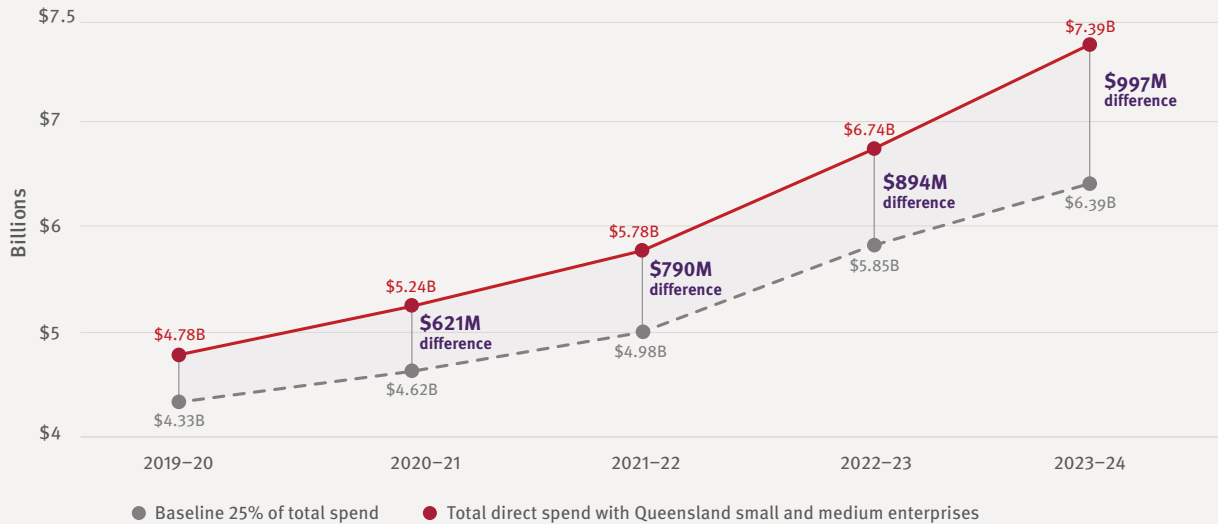


Our investment in Queensland to date

Since its introduction, *Buy Queensland* has resulted in a cumulative investment of more than \$14.53B (\$5.55B in 2023-24) in additional funds in Queensland over and above 2017-18 levels

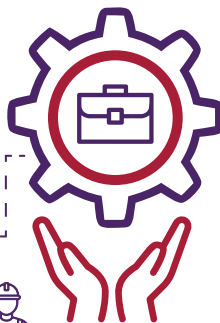


\$3.7 billion extra spent with Queensland small and medium enterprises



20.4%

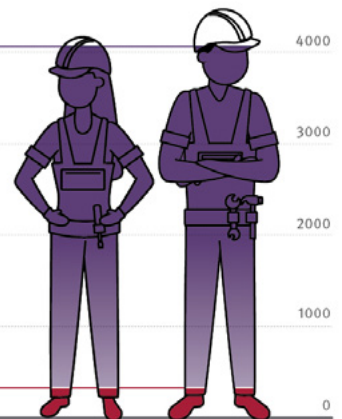
Increase in persons employed in Queensland, 1 September 2017 to 30 June 2024.



Approx 4,068

apprentice and trainee full-time equivalents from 1 September 2017 – 30 June 2024

↑
288 2017-18



Success and outcomes for Queensland



Approx **\$79.9B**
government spend with
Queensland suppliers
1 September 2017 – 30 June 2024



More than **85,830**
Queensland registered suppliers
from 1 September 2017 – 30 June 2024



82% of suppliers are
Queensland registered businesses
from 1 September 2017 – 30 June 2024



Approx **\$15.4B**
government spend with
regional Queensland suppliers
from 1 September 2017 – 30 June 2024



More than **37,100**
regional Queensland suppliers
from 1 September 2017 – 30 June 2024



35% of suppliers are
registered in regional Queensland
from 1 September 2017 – 30 June 2024



Approx **\$29.9B**
government spend with
Queensland small and
medium enterprises
from 1 July 2019 – 30 June 2024



Approx **4,068** apprentice
and trainee full-time equivalents
from 1 September 2017 – 30 June 2024



Approx **628** Queensland
Aboriginal businesses
and Torres Strait Islander
businesses supplied to the
Queensland Government
from 1 July 2022 – 30 June 2024



Buy Queensland supporting our renewable future

The Queensland Renewable Energy Procurement Policy – Creating Local Jobs (QREPP) was released in 2024 to ensure our clean economy transition generates immediate and lasting benefits for Queensland workers, companies, and communities.

The Queensland Government has established a considered, affordable, and credible pathway to transform Queensland’s electricity system to deliver cleaner, cheaper, and more reliable power.

With \$26 billion investment outlined in the 2024-25 Budget, QREPP outlines Queensland’s transition will do more than just deliver on our State’s energy needs.

QREPP applies the principles of the successful *Buy Queensland* approach to renewable energy procurement. It aims to maximise local manufacturing opportunities, improve energy supply chain resilience, support energy security, and create numerous well-paid jobs in renewable energy projects.

QREPP applies to all renewable energy projects (generation, storage, transmission, and distribution) receiving government funding including government owned corporations (GOCs) funding.

This strategic focus will ensure that our procurement investment backs genuine, quality, Queensland jobs, and drives positive economic, ethical, social, and environmental outcomes now and into the future.



All procurement activities covered by the QREPP are now giving significant weight to initiatives supporting Queensland communities. This includes, but is not limited to, a weighted evaluation criterion related to the following:



Support for workers impacted by the energy transformation — seeking businesses in the supply chain (including manufacturers) that provide jobs for local workers impacted by the energy transformation.



Opportunities for local supply chains — seeking the use of local businesses, contractors, manufacturers, and supply chains (including Queensland small and medium enterprises, along with Aboriginal and /or Torres Strait Islander-owned businesses) for the supply or manufacture of goods and/or services. This includes pursuing opportunities for innovation and the development of new markets and industries.



Opportunities for apprentices and trainees — considering the number of local apprenticeships and traineeships supported by the activity.



Community Benefit Funds — pursuing initiatives that share the financial benefits of renewable energy development with the local community throughout the project's lifecycle and beyond. These must be administered to create lasting benefits with direct input from communities, including considering the role of local government in the governance arrangements.





Transport Infrastructure and Services

Focus area for 2024–25: Address transport infrastructure industry joint capacity, capability and culture challenges through enhancing collaborative procurement and delivery and transforming culture and behaviour.

The Transport Infrastructure and Services (TIS) Category is managed by the Department of Transport and Main Roads (TMR) and is the predominant agency responsible for spending within the category. TMR leverages its significant procurement activity on transport infrastructure and passenger transport services to advance the *Buy Queensland* approach and deliver meaningful outcomes for the category including significant local benefits and improved supplier and industry relationships.

The category's procurement pipeline is largely driven by the \$37.4 billion Queensland Transport and Roads Investment Program (QTRIP), which outlines the current and planned investment in road and transport infrastructure projects over the next four-year period.

Local manufacturing remains a high priority for the category, and this is evidenced through substantial ongoing investment in the Queensland Train Manufacturing Program and the local bus manufacturing industry in Queensland.

Through forward planning, industry collaboration and strategy refinement, TMR continues to make strong progress to maximise our investment through category initiatives and targets that focus on achieving government's procurement objectives and reducing overall risk to the category.

Key facts and figures



\$7.8B

Total investment
(1 July 2023 to
30 June 2024)



2,460

Suppliers
(1 July 2023 to
30 June 2024)



2,070

**Queensland
Suppliers**
(1 July 2023 to
30 June 2024)

2023-24 Case study – The Department of Transport and Main Roads (TMR) Edmonton to Gordonvale (E2G) project

The Bruce Highway - Cairns Southern Access Corridor (Stage 3) - Edmonton to Gordonvale project is a pivotal road and rail undertaking for the Department of Transport and Main Roads (TMR), transforming Far North Queensland.

The \$575 million project was funded under the Bruce Highway Upgrade Program, with the Australian Government committing \$428.01 million and the Queensland Government \$106.99 million.

The project was finalised in December 2023, enhancing traffic flow and safety as well as reducing travel times. It also bolstered road access, active transport networks and local business capability. Supporting the *Buy Queensland* approach, the project focussed heavily on regional growth and maximising social, environmental, and economic outcomes for Queenslanders. With over 300 local suppliers and contractors, approximately 80% of the contract value was invested in the local economy, benefitting businesses, social ventures, and Indigenous enterprises. An average of 466 direct jobs were supported over the life of the project.

Innovative collaboration with North Queensland Solar utilised solar-hybrid generators, marking a TMR first. These eco-friendly units substituted traditional generators, providing reliable, sustainable power, and cutting an estimated 200 tonnes of CO₂ emissions. Furthermore, arrangements with Pioneer North Queensland advanced stone mastic asphalt



The John Davies Bridge built as part of the Bruce Highway, Cairns Southern Access Corridor (Stage 3), E2G project. Source: TMR.

production, benefiting not only TMR but also Cairns Regional Council. Similarly, negotiations with Holcim led to the reopening of the Gordonvale concrete plant, securing a steady concrete supply and supporting local employment.

Crucially, the project uplifted smaller local operators by involving them in this unprecedented scale of construction, thereby expanding regional expertise and capability. The cumulative benefits from this project will leave a positive lasting legacy on the region.





Building Construction and Maintenance

Focus area for 2024–25: The BCM category collaborates with industry and procuring agencies to build and maintain the Queensland Government’s vertical infrastructure with a focus on partnerships, innovation and quality.

The BCM Category covers a broad range of assets such as hospitals, schools, houses, courthouses, stadiums, prisons and police, fire and ambulance stations and other associated assets. Its role is to:

- ensure spending on building construction and maintenance works achieves value for money, is collaboratively planned and maximises opportunities for quality local jobs and improved social outcomes,
- streamline processes by amalgamating BCM procurement activity across and within its subcategories,
- work with and provide strategic procurement advice to agencies across government and industry to improve procurement practices,
- mature BCM related procurement spend through governance material and support, and
- facilitate the implementation and achievement of Queensland Government’s procurement related policies and objectives.

Key facts and figures



\$5.4B

Total investment
(1 July 2023 to 30 June 2024)



16,410

Suppliers
(1 July 2023 to 30 June 2024)



14,270

Queensland Suppliers
(1 July 2023 to 30 June 2024)

2023-24 Case study: Rapid Procurement Delivers Critical Infrastructure for Frontline Services and Community Safety

The strategic and operational objective of the Queensland Police Service (QPS) is to prevent, disrupt, respond to, and investigate criminal activity and protect Queenslanders. QPS’ infrastructure network plays a key enabling role in meeting this objective

QPS engaged the Department of Energy and Public Works Major Projects to undertake a fast-tracked Project and Site Validation Report for a watchhouse facility in the Wacol Precinct, to support a previous investment decision.

The Queensland Government is delivering the \$250 million Wacol Youth Remand Centre (WYRC). This critical infrastructure project will provide a transitional custody centre for young people and adults.

Nation-Leading Procurement Practice: In response to urgent community needs, the Department of Housing, Local Government, Planning and Public Works (DHLGPPW) conducted initial market sounding with contractors to ensure a robust pipeline of potential delivery partners. DHLGPPW then implemented a streamlined, multi-stage procurement process, commencing with an Expression of Interest issued to Best Practice Principles Pre-Qualified Contractors. This targeted approach fostered competition and ensured rapid project initiation, with the subsequent Invitation to Tender seeing contract award within a month of the release date.



Maximising Economic Outcomes: Utilising the now standardised two-stage Early Contractor Involvement Design Management and Construction contract, facilitated the prompt commencement of construction activities, stimulating local economic activity and generating employment opportunities. The project’s adherence to the Building Policy Framework ensures the utilisation of best practice industrial relations and a commitment to apprentices and trainees, further bolstering Queensland’s workforce capabilities.

Fiscal Accountability: DHLGPPW’s rigorous evaluation and timely approvals underscore the commitment to fiscal responsibility. The WYRC project demonstrates Queensland’s nation-leading approach to navigating complex procurement challenges while upholding the principles of transparency, accountability, and fiscal responsibility. This approach ensures timely delivery of essential community infrastructure while maximising economic outcomes for Queenslanders.





General Goods and Services

Focus area for 2024–25: Focus and drive spend with ethical suppliers in whole of government arrangements, focusing on Queensland Procurement Policy priorities, including local, Indigenous, and small and medium enterprise suppliers.

The General Goods and Services category develops, streamlines and implements whole of government processes to enable Queensland Government to better procure goods and services in meeting its social, local, economic and value targets by leveraging technology to reduce time, cost and waste.

2023–24 Case study: Supporting diversity underpins The Social Deck’s work

The Social Deck’s strong commitment to diversity and inclusivity is displayed through its work in consultation and engagement, ensuring people from diverse backgrounds have input into social policy and strategy development, as well as its own workforce and supply chain.

A Noosa Heads for-purpose social business, The Social Deck provides consultancy services including strategic communications, stakeholder and community engagement, social marketing campaigns and evaluation to government, businesses, and not-for-profits.

The business supports the *Buy Queensland* approach, ‘Putting Queenslanders first’ through its engagement practices, business operations and its pro-bono work and sponsorship.

Chief Operating Officer and Director of Digital and Innovation, Steven Speldewinde, said that The Social Deck helped organisations to engage people in actions that had a positive impact on society and environment.

‘Our clients are mainly government and not-for-profits, but we’re working with them on policies, usually social policy, to support people from a diverse range of backgrounds—disadvantaged backgrounds, sometimes lower socio-economic backgrounds, people from culturally and linguistically diverse backgrounds, people with disability; underrepresented groups.’

The Social Deck’s team of 20, 17 of whom work in Queensland, includes people from First Nations, CALD and neurodivergent communities. The Social Deck’s diverse and inclusive employment practices are guided by a Diversity and Inclusion Strategy.

‘We are engaging with the diverse representation of the community and we think it’s really important to have diversity within our workforce as well,’ Steven said.

Steven also said The Social Deck partnered with or purchased from First Nations businesses, as well as other suppliers such as disability groups, to deliver community consultation and stakeholder engagement. He said having representatives from these suppliers facilitate or lead conversations ‘adds to the trust of the service that we provide and helps those people build their businesses as well’.

Key facts and figures



\$5.1B

Total investment
(1 July 2023 to 30 June 2024)



32,680

Suppliers
(1 July 2023 to 30 June 2024)



25,470

Queensland Suppliers
(1 July 2023 to 30 June 2024)

He said that the team were currently working on a National Autism Strategy, where people with autism would lead community consultations around Australia.

In Queensland, The Social Deck has worked with the Queensland Government to develop the Queensland Cycling Strategy, the Zero Emission Vehicle Strategy and a communication strategy to raise community awareness of domestic and family violence against people with disability.

Prioritising Queensland suppliers in its supply chain is important to The Social Deck.

‘In the past 12 months we have sub-contracted over 10 Queensland-based organisations to help us deliver our projects, which has resulted in a spend of approximately \$450,000 with SMEs, First Nations organisations, culturally and linguistically diverse enterprises, disability organisations and social enterprises,’ Steven said.

Over the past year, The Social Deck has provided more than 350 hours of pro-bono work to Zero Emission Noosa and the Australian Human Rights Commission, and also sponsors Queensland based social enterprise, Nature Freedom.

By supporting diversity and inclusion, The Social Deck is putting Queenslanders first.





Information and Communication Technology

Focus area for 2024-25: Queensland's ICT strategy focuses on innovation, efficient procurement, enhanced service delivery, cybersecurity, and staff capability in the digital government landscape and ensures local Queensland and First Nations ICT Business have every chance to engage with the Queensland Government.

The Queensland Government Information and Communication Technology (ICT) Category for procurement is an essential framework designed to streamline the acquisition of technology products and services within public agencies. This structured approach ensures that procurement activities align with the government's strategic objectives, whilst promoting economic and efficient use of resources.

The ICT Category encompasses a broad range of technological areas, including hardware, software, telecommunications, and IT services. The Category provides flexibility and innovation in procurement processes, allowing for adaptation to the rapid changes in technology. Furthermore, this framework is designed to support the local ICT industry, fostering growth and development within the sector.

For vendors, the ICT Category offers an organised and transparent pathway to engage with government projects. It outlines the requirements for suppliers, ensuring a competitive and fair environment that emphasises quality and value for money. Public entities benefit from a consolidated and pre-qualified pool of suppliers, which is instrumental in reducing risk and simplifying the tender process.

Through the ICT Category, the Queensland Government demonstrates its commitment to excellence in digital service delivery, ensuring that the public receives advanced and efficient services while supporting the vitality of the local technology industry.

Key facts and figures



\$1.4B

Total investment
(1 July 2023 to 30 June 2024)



2,760

Suppliers
(1 July 2023 to 30 June 2024)



1,350

Queensland Suppliers
(1 July 2023 to 30 June 2024)

2023–24 Case study: First Nations Digital Career Program



The Queensland Government, in collaboration with Microsoft, is now in its vibrant second year of the First Nations Digital Careers Program. This initiative is dedicated to empowering First Nations individuals across all age groups, providing pathways to commence or shift into careers within the digital sector.

This program is a testament to our commitment to inclusive growth and the utilisation of strategic ICT Category procurement to seek out innovative solutions. As part of the First Nations Digital Careers Program, we celebrate the participation of 51 First Nations trainees who are pursuing either a Certificate III or IV in Information Technology. These

trainees have access to a range of courses and the unique opportunity to gain hands-on experience while serving in positions within the Queensland Government or industry roles. We are pleased to recognise the achievement of four trainees who have successfully completed their qualifications as of the 6th of June 2024.

The First Nations Digital Careers Program is designed with a deep understanding of the needs of First Nations communities. It is an embodiment of our vision for a digitally inclusive future, where the unique perspectives and talents of First Nations peoples are integral to our state's ongoing innovation and success.





Medical

Focus areas for 2024-25: Creating value for our stakeholders, maximising value for the Queensland health system, and developing a sustainable, coordinated, and consistent procurement capability.

The vision for Queensland’s health system is to be dynamic and responsive where our workforce is valued and empowered to provide world-class healthcare to all Queenslanders.

The Medical Category is committed to improving the health and wellbeing of Queenslanders through value-based procurement services.

The Medical Category leads the procurement of medical goods and services on behalf of the Department of Health and the 16 Hospital and Health Services, and other agencies, to establish state-wide, regional and rural agreements that drive value for money and optimal benefits for the Queensland Government, and invest in ethically, environmentally and socially responsible suppliers.

A category management approach to procurement is taken – grouping together specific medical spend areas to establish and maintain sustainable, best value, end-to-end procurement outcomes for Queensland Government, whilst supporting quality patient outcomes.

Key facts and figures



\$3.4B

Total investment
(1 July 2023 to 30 June 2024)



6,860

Suppliers
(1 July 2023 to 30 June 2024)



4,680

Queensland Suppliers
(1 July 2023 to 30 June 2024)

2023-24 Case study: Prosthetics driving value

Prosthetics are medical devices that are implanted into, and retained in a patient post discharge inclusive of any consumables that are associated with the device during, and post implantation.

The legacy common use supply arrangements established for Prosthetics were aged, broad panel price lists for over 170,000 contracted lines, with limited transparency of like for like products or value for money.

The Prosthetics Sub-Category cleansed data, restored sources of truth through extensive supplier negotiations, avoided significant price increases blamed on economic and supply chain levers and consulted with the market through a request for invitation process to develop a new Sub-Category Strategy to pivot procurement activities to be value based and clinician informed.

The last round of market share commitment for Drug Eluting Stents was finalised, awarding to an alternate vendor, and driving further value for Queensland, and demonstrating the leverage that can be achieved through clinician-led activities.

These outcomes were achieved despite several reforms initiated by the Commonwealth Government to the private reimbursement legislation, which is impacting on the service delivery and pricing models in the public sector.

The Prosthetics Category Team also developed a methodology for capturing and reporting procedure costs to funding

benchmarks, matched data from 5,000 plus invoices to patients, re-engaged clinicians and stakeholders. The team developed a new Sub-Category Category Vision and presented to the Medical Category Council: that “Prosthetics are included on value based contracts, that meet clinical requirements and can be implanted as a procedure within the activity based funding models”.

These activities undertaken by the Prosthetics Category Team support strong governance and planning prescribed under *Buy Queensland* and the *Queensland Procurement Policy 2023* and promote trust and confidence in government procurement whilst securing ongoing intergenerational value for Queenslanders through responsible procurement practices.





Social Services

Focus areas for 2024/25: Increased value for procurement spend whilst supporting sector sustainability, greater collaboration across government and industry, and improved procurement and contracting capability across government.

The Social Services Category enables the delivery of vital services to improve the wellbeing of Queenslanders by providing support in child safety, women’s safety and domestic violence prevention, housing and homelessness, disability and youth services as well as health, including mental health and alcohol and other drugs support and recovery services. The category enables cross-agency commissioning of services where there are shared clients and objectives and place-based, as well as community-led solutions that meet the emerging need to deliver wellbeing outcomes for vulnerable people.

Key facts and figures



\$2.3B
Total investment
(1 July 2023 to 30 June 2024)



2,390
Suppliers
(1 July 2023 to 30 June 2024)



2,150
Queensland Suppliers
(1 July 2023 to 30 June 2024)

2023-24 Case study: Community-based health care for women experiencing DFV

From 2024-25, Queensland Health, through a contribution to specialised domestic and family violence (DFV) nurses employed by Micah Projects, is supporting increased access to community-based health care for vulnerable women and children impacted by DFV and/or those who may be at risk of or experiencing homelessness. This procurement will be finalised by 30 September, for funding under a 5-year social services agreement, under whole of government contracting frameworks.

Women and children experiencing DFV and/or homelessness have unique needs and experience several barriers to care. These barriers include, but are not limited to, financial barriers, difficulty accessing transport for appointments, mistrust of government services and fear of potential removal of children, and limited ability to access health care due to control of partners/people using violence against them. Enhanced nursing services through outreach and clinical settings aims to address these barriers and support women to access trauma-informed health care.

Funding will continue nursing care in the community, including referrals to social services and other supports such as supportive housing or crisis accommodation. The DFV nurse will also deliver early intervention and prevention health approaches which may reduce demand for public hospital level health services for women experiencing DFV.



Q2032 Update



In 2023-24, the Queensland Government marked major milestones in the State's journey toward the Brisbane 2032 Olympic and Paralympic Games. The Q2032 Procurement Strategy has helped ensure that the Games deliver lasting economic, social, and environmental benefits while promoting value for money and local participation.

One of the most significant of these milestones was the establishment of the Games Venue and Legacy Delivery Authority. This authority is now playing a crucial role in delivering key venues and ensuring these assets continue to serve Queensland communities long after the Games conclude.

The Authority's strategic oversight is vital to achieving our goal of delivering world-class facilities on time and within budget, while also focusing on legacy outcomes that enhance community infrastructure, support job creation, and stimulate local economies.

Queensland has secured a historic \$7.1 billion investment agreement with the Commonwealth.

This agreement enabled procurement commencement in 2023-24 for the Sunshine Coast Stadium upgrade and the new Chandler Indoor Sports Centre and precinct, both critical components of our broader Games infrastructure plan.

To engage local businesses and ensure they can maximise the opportunities presented by Brisbane 2032, the State's Growing Queensland Business partner agencies, in association with Business Chamber Queensland, delivered statewide roadshows promoting the Q2032 Procurement Strategy. These events were specifically designed to equip regional and Indigenous suppliers with the tools and knowledge to participate in Games-related procurement, fostering broader economic inclusion and growth. A Q2032 Small Business Procurement Advisor has been appointed within the Department of Employment, Small Business and Training, and a Q2032 Industry Advisory Group was formed, and has met three times.

Through the Queensland Academy of Sport (QAS), the Queensland Government's high performance sport agency, we ensured our State's most talented elite athletes were provided expert support in their preparations for the Paris 2024 Olympic and Paralympic Games. There was strong representation from Queenslanders on the Australian Teams, 142 on the Olympic Team and 49 on the Paralympic Team. Of notable mention, at the Paris Olympic Games Queensland athletes secured 28 medals, contributing to Australia's greatest ever Olympic performance. The QAS, in partnership with National Sporting Organisations, will continue to support elite athletes on the runway to inspiring extraordinary sporting success at the Brisbane 2032 Games.

As we move forward, our commitment remains unwavering: to deliver a Games that prioritises transparency, sustainability, and community legacy. The progress made in 2023-24 demonstrates that Queensland is well on track to host a world-class event that leaves a lasting legacy for all Queenslanders.





OUR 8-YEAR
RUNWAY TO
BRISBANE
2032

PARIS

2024

Olympic and
Paralympic
Summer Games

**MILANO
CORTINA**

2026

Olympic and
Paralympic
Winter Games

LOS ANGELES

2028

Olympic and
Paralympic
Summer Games

FRENCH ALPS

2030

Olympic and
Paralympic
Winter Games



Brisbane 2032

Olympic and Paralympic
Games Host

Queensland



Queensland Government Procurement Compliance Branch

The QGP Compliance Branch (the Branch) practices nation-leading procurement that enables the Queensland Government to engage only with ethical businesses by carrying out proactive audits and thorough investigations into the conduct of government suppliers.

Where a supplier is found to have breached its contractual commitments, such as a commitment to comply with the Ethical Supplier Threshold (the Threshold), the supplier is referred to the independent Tripartite Procurement Advisory Panel (the Panel). The Panel reviews the evidence regarding the supplier's conduct and recommends penalties, under the Ethical Supplier Mandate (the Mandate), that may lead to removing that supplier from the government supply chain. This ensures integrity and fair play across all government procurement.

Essentially, the Branch holds suppliers accountable, thereby delivering secure, quality, and safe jobs for Queensland workers and a level playing field for ethical Queensland businesses.

2023-24 Case study: Audit leads to sanctions

Underpayment of wages to employees is common and indicative of a systems problem with the potential to impact a supplier's entire workforce, not just a single employee. Proactive supplier audits undertaken by the Branch are essential to identifying systemic issues with fulfilling commitments to the government's Best Practice Principles. This ensures that returns on the government's procurement investment delivers high standards in workplace safety and fair labour practices.

A supplier to a major multi-billion-dollar government infrastructure works project was audited by the Branch and found to have breached its contractual commitment to comply with the Threshold for the duration of the project. Compelling evidence obtained by the Branch during this process showed the supplier failed to uphold numerous worker entitlements applicable under the relevant Industry Award comprising:

- payment of below the minimum rate of pay

- payment of the minimum 4 hours per engagement to casual employees
- payment of the correct overtime rate including non-payment of overtime
- payment of industry and meal allowances.

The investigation's findings were referred to the Fair Work Ombudsman and escalated for consideration by the Panel, which recommended the supplier be sanctioned for six-months due to multiple breaches of the Threshold. The agency decision-maker upheld the Panel's recommendation and declared the supplier non-compliant under the Mandate. As a result, the supplier is prevented from tendering for new government contracts or having its contract extended while the sanction is in force. This decisive action reinforces the government's commitment to doing business only with ethical suppliers.

For 2023-24:



Making it easier to be a supplier to Government

The Queensland Government has launched an innovative online procurement platform, which is already making it easier for suppliers to engage with buyers. Powered by VendorPanel, this new platform offers a single, streamlined hub for suppliers to register, increasing their visibility to government buyers. The platform simplifies the procurement process by offering a single location for suppliers to access tenders from both the State and local governments across Queensland. Additionally, the platform provides a marketplace for government buyers to identify relevant suppliers efficiently.

On June 26, 2024, the Minister for Energy and Clean Economy Jobs, the Hon. Mick de Brenni, MP, announced the launch of the new supplier registration portal, encouraging businesses to visit supply.qld.gov.au to learn how to register within the system. This marked a

key step forward in Government's practical support for local businesses by making procurement processes more accessible and transparent.

A number of Queensland Government agencies are now live on the new platform, with 110 agencies in total scheduled for implementation. These agencies are expected to go live over the coming months, making the platform a comprehensive resource for suppliers statewide.

This solution reflects Queensland's commitment to fostering local business participation in government procurement by simplifying their access to the tendering process.





Queensland
Government