

Queensland

Good jobs
Better services
Great lifestyle

QUEENSLAND GOVERNMENT
**PROCUREMENT
STATEMENT 2023**

BUY
Queensland



Queensland
Government

Queensland Government Procurement Statement 2023

Interpreter statement



The Queensland government is committed to providing accessible services to Queenslanders from all culturally and linguistically diverse backgrounds. If you have difficulty in understanding this document, you can contact us within Australia on 13QGOV (13 74 68) and we will arrange an interpreter to effectively communicate the document to you.

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Version 1.1, November 2023

Data assumptions/disclaimer:

The data in this document is used with the following assumptions:

Categorised procurement spend amounts have been derived in accordance with Queensland Government Procurement's (QGP) Procurement Spend Identification Guide (PSIG). The PSIG has been developed specifically for application at a whole-of-government level, any variances will be due to methods for vendor type classification, vendor type exclusions, spend categorisation and spend aggregation.

For the small and medium enterprise (SME) analysis, only suppliers with an Australian Business Number (ABN) are included in this statement and the base data is provided by EPW to the Australian Bureau of Statistics (ABS) for each financial year of analysis.

Queensland businesses are defined as suppliers who are Queensland based (i.e., have their main business location in Queensland with the Australian Business Register data).

The whole-of-government count of suppliers is based on the number of unique businesses. Where suppliers provide products or services into multiple categories, they contribute to each of the respective category totals.



Minister's foreword



The Queensland Government introduced the *Buy Queensland* approach to procurement in 2017.

In 2022–23, this nation-leading procurement approach has continued to be a driving force in securing greater value for Queenslanders from every procurement dollar invested on their behalf.

I am pleased to present this third Procurement Statement as more solid progress in our procurement journey. We are building upon the achievements of the past and are looking to the future with our recently released *Buy Queensland 2023*, which comprises the Queensland Procurement Strategy 2023 and Queensland Procurement Policy 2023. Benchmarked against the world's best government buying policies, *Buy Queensland 2023* consolidates the procurement approach into four outcome areas – Jobs, Economy, Legacy and Confidence

Our mission is clear: to embed responsible public procurement choices in every value-for-money decision we make and maximise the benefits for Queenslanders.

This statement outlines those benefits we have delivered in 2022–23, and our focus in 2023–24 and beyond. In 2022–23, our procurement approach supports collaboration between government and business, industry, unions, and community stakeholders. We are ensuring local jobs and Queensland-based businesses thrive, and are delivering positive economic, environmental, and social outcomes. This collaboration also supported our 2022 Growing Queensland Business Roadshows, which we delivered in partnership with local governments across the state. In 2023–24, these roadshows will showcase the opportunity that is the Olympic and Paralympic Games Brisbane 2032 (the Games).

The Queensland Premier recently launched the Q2032 Procurement Strategy, which highlights the opportunity for Queensland businesses and our buyers to meet the challenge and rise to the occasion that is the Games. Our strategic procurement decisions will play an important role in meeting our emissions reduction targets, achieving our target of 70% renewables by 2032.

We remain steadfast in our commitment to supporting local businesses, suppliers, and manufacturers, as well as providing more opportunities for Queensland small and medium-sized enterprises, and Aboriginal and Torres Strait Islander businesses. In *Buy Queensland 2023*, we are dedicated to creating pathways into creating jobs and industries, fostering growth, and bolstering the long-term legacy for Queensland.

In 2023–24, we will introduce our new Future Procurement System. This will provide a single-point supplier portal and tendering platform to streamline business with the government and ensure local companies, and the hardworking Queenslanders behind them, can contribute meaningfully to our state's prosperity. We will continue to enhance our reporting mechanisms to prioritise transparency and accountability in the investment of Queenslanders' hard-earned dollars.

We are leading the way with *Buy Queensland 2023*; we are seizing opportunities, overcoming challenges, and creating a brighter future for Queensland. Together, let us continue to shape a stronger economy, create more sustainable jobs, and a prosperous future that benefits all Queenslanders, while preserving our cherished Queensland lifestyle, which will forever remain at the heart of our leading procurement policy.

The Honourable Mick de Brenni MP
Minister for Energy, Renewables and Hydrogen
and Minister for Public Works and Procurement




What is *Buy Queensland 2023*?

Commencing on June 1, 2023, *Buy Queensland 2023* marks the next evolution of the government’s procurement approach introduced in 2017. *Buy Queensland 2023* comprises the Queensland Procurement Strategy 2023 – Jobs, Economy, Legacy, Confidence and the Queensland Procurement Policy 2023.

Buy Queensland 2023 aims to support strong, resilient communities by:

- fostering quality local jobs
- supporting local businesses
- encouraging local manufacturing
- encouraging innovation and diversity
- ensuring ethical practices
- protecting our environment
- generating regional growth.


Buy Queensland 2023 uses public investment to drive government’s economic, ethical, social and environmental objectives that support Queenslanders through four outcome areas, each supported by a strategic objective:

OUTCOME	STRATEGIC OBJECTIVE
 <p>JOBS Quality local jobs</p>	Leverage procurement power to back local suppliers and stimulate jobs growth, skills development and manufacturing

- creating genuine, quality, secure ongoing jobs for Queenslanders, building regional Queensland, reducing long-term and youth unemployment, and increasing apprentice and trainee opportunities
- applying *Buy Queensland* first by prioritising food and beverages made, grown or produced in Queensland, identifying potential suppliers using the Queensland Government Food and Beverage Supplier Directory
- applying the Best Practice Principles to projects worth \$100 million and above, and declared projects
- adopting a local-benefits approach to all procurement, and simplifying and sharpening the focus of our Local Benefits Test to support local workforces.

OUTCOME	STRATEGIC OBJECTIVE
 <p>ECONOMY Thriving, resilient and decarbonised economy</p>	Use procurement to drive sustainable economic growth, encourage innovation and increase supplier diversity

- retaining procurement targets to support Aboriginal and/or Torres Strait Islander businesses, and Queensland small and medium enterprises
- improving opportunities to participate in procurement for all types of suppliers to enhance supplier-base diversity
- prioritising suppliers employing a local workforce, enhancing their capacity and capability to thrive
- positioning Queensland to foster and adopt innovation, driving more genuine, quality, local jobs, and better economic and community outcomes
- protecting critical supply and fostering world-class manufacturing by identifying and declaring Supply Chains of State Significance
- supporting the growth of renewable energy to power our future, reducing our exposure to global supply chain disruption and competition for global energy components
- embedding emissions reduction targets in policy to drive opportunities to reduce climate risk as part of a decarbonised economy.

OUTCOME	STRATEGIC OBJECTIVE
 <p>LEGACY Responsible intergenerational value</p>	Deliver today and invest in tomorrow through responsible public procurement choices

- recognising intergenerational benefits from making responsible public procurement choices
- using flexible procurement measures, including set-asides, to create more opportunities for supplier diversity
- enabling the Q2032 Procurement Strategy to provide opportunities for Queensland businesses through the Olympic and Paralympic Games Brisbane 2032.

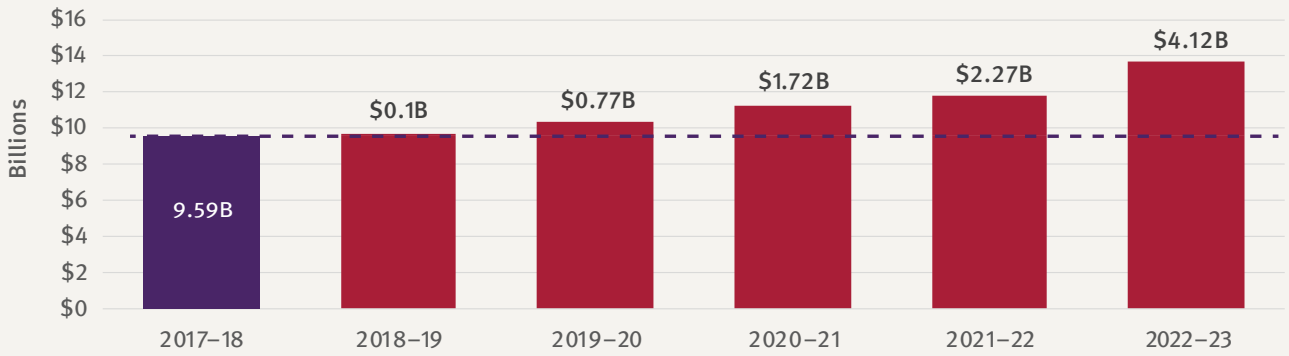
OUTCOME	STRATEGIC OBJECTIVE
 <p>CONFIDENCE Trust in procurement</p>	Deliver excellent outcomes through leading procurement policy and practice

- continuing to do business with ethical suppliers, through the application of the Ethical Supplier Mandate and Ethical Supplier Threshold
- making it easier for suppliers through simplifying procurement documentation and requiring debriefs for all tenderers, and clearly expressing behavioural expectations for buyers.

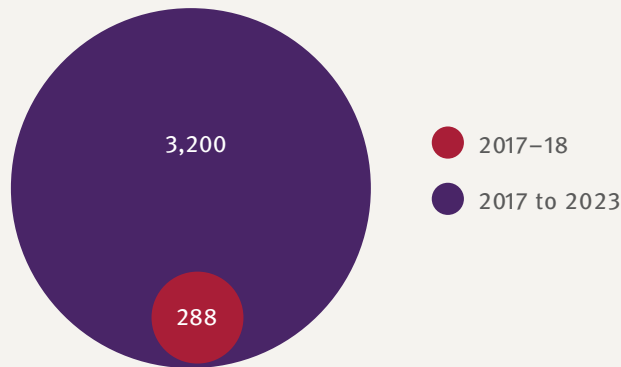


Our investment in Queensland to date

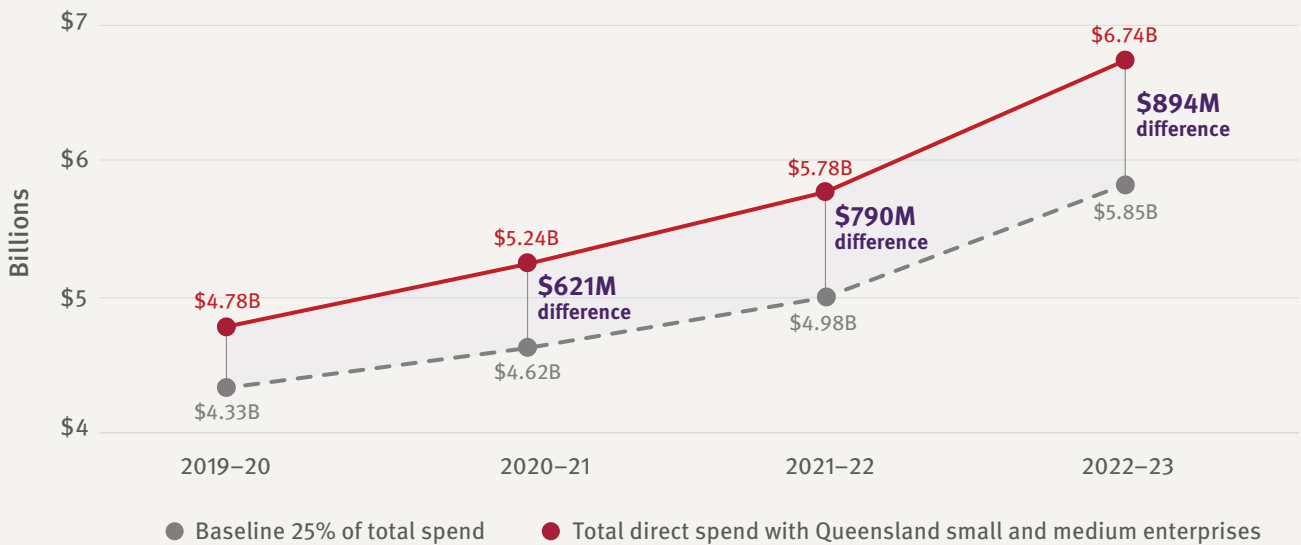
Since its introduction, *Buy Queensland* has accumulatively invested over \$8.98B (\$4.12B in 2022–23) additional funds in Queensland, over and above 2017–18 levels



3,200 full-time equivalent apprentice and trainees



\$2.75 billion extra spent with Queensland small and medium enterprises



Summary of *Buy Queensland*: Successes and Achievements



Approx **\$64.8B**
government spend with
Queensland suppliers
from 1 September 2017 – 30 June 2023



More than **77,430**
Queensland registered suppliers
from 1 September 2017 – 30 June 2023



82% of suppliers are
Queensland registered businesses
from 1 September 2017 – 30 June 2023



Approx **\$12.5B**
government spend with
regional Queensland suppliers
from 1 September 2017 – 30 June 2023



More than **33,710**
regional Queensland suppliers
from 1 September 2017 – 30 June 2023



35% of suppliers are
registered in regional Queensland
from 1 September 2017 – 30 June 2023



Approx **\$22.5B**
government spend with
Queensland small and
medium enterprises
from 1 July 2019 – 30 June 2023



Approx **3,172** apprentice
and trainee full-time equivalents
from 1 September 2017 – 30 June 2023



Approx **560** Queensland
Aboriginal businesses
and Torres Strait Islander
businesses supplied to the
Queensland Government
from 1 July 2022 – 30 June 2023



Buy Queensland and the Big Build

This statement outlines the successes and achievements to date, with a focus on core government procurement investment through budget sector agencies and Hospital and Health Services, supported by Queensland Health. The *Buy Queensland* approach is also securing opportunities for local business and creating more sustainable jobs through the additional procurement investment made by the state's statutory bodies, government owned corporations, and special purpose vehicles. A key component of this additional investment is the Big Build – the biggest decade of infrastructure delivery in Queensland's history.

Whether it's hospitals, schools, roads, rail, parks and precincts, sports facilities, or energy transition: the *Buy Queensland* approach means a better Queensland – now and for future generations.

In 2023–24 the Queensland Government will invest



\$20.321B
in capital directly
supporting around
58,000 jobs

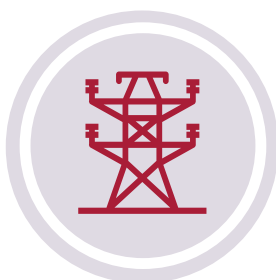


65.5%
outside of the Greater Brisbane
region supporting around
38,500 jobs



\$88.729B
total capital commitments
over 4 years

The government's Big Build takes a long-term view, with the capital program to deliver an expansion to the health system, decarbonise the state's energy system, improve water security and prepare for the Olympic and Paralympic Games Brisbane 2032.



\$5B for Copperstring 2032

The Queensland Government is investing in a 1,100-kilometre transmission line from Townsville to Mount Isa that will connect Queensland's North West Minerals Province to the national electricity grid. This project, to be delivered by Queensland Government-owned Powerlink, will unlock one of Australia's largest renewable energy zones and potentially more than \$500 billion in new critical minerals in North Queensland.



\$983.0m
supporting an estimated
400 jobs during construction

The Fitzroy to Gladstone Pipeline is a 117 kilometre raw water pipeline with capacity to transfer 30 gigalitres of water per annum from the Lower Fitzroy River to Gladstone. The pipeline will provide long-term water security to Gladstone's large industrial base and its urban areas. The pipeline is also expected to meet some early stage water demands of the region's emerging clean energy industry, including hydrogen.





Transport Infrastructure and Services

Focus area for 2023–24: Address transport infrastructure industry joint capacity, capability and culture challenges through enhancing collaborative procurement and delivery and transforming culture and behaviour.

The Transport Infrastructure and Services (TIS) Category is managed by the Department of Transport and Main Roads (TMR), the predominant agency responsible for spend within the category. TMR leverages its significant procurement activity on transport infrastructure and passenger transport services to advance the *Buy Queensland* approach and deliver meaningful outcomes for the category including significant local benefits and improved supplier and industry relationships.

The TIS category is made up of four major sub-categories focusing on a diverse range of goods and services including Construction Delivery, Transport Services Delivery, Construction Materials and Machinery, Plant and Equipment. The category's procurement pipeline is largely driven by the \$32.1b Queensland Transport and Roads Investment Program (QTRIP) which outlines the current and planned investment in road and transport infrastructure projects over the next four-year period.

Through forward planning, industry collaboration and strategy refinement, TMR continues to make strong progress to maximise our investment through category initiatives and targets to support government's procurement objectives and reduce overall risk to the category.

Key facts and figures



\$7.1B

Total investment
(1 July 2022 to 30 June 2023)



2,470

Suppliers
(1 July 2022 to 30 June 2023)



2,110

Queensland Suppliers
(1 July 2022 to 30 June 2023)

2022–23 Case study: 'The culture we commit to'—Transport Infrastructure Collaboration Taskforce

A Taskforce was established between the Department of Transport and Main Roads (TMR), Construction Skills Queensland and peak infrastructure industry associations to drive greater collaboration in transport infrastructure and introduce improvements and changes to the way TMR procure and deliver.

The Transport Infrastructure Collaboration Taskforce's objective is to enable government and industry to work together, to address shared challenges through:

- enhanced collaborative procurement and delivery
- removing barriers to attraction and retention
- enabling innovation
- raising standards to support a safe, sustainable and inclusive industry.

The Taskforce has achieved substantial and tangible progress on collaboratively solving shared challenges and delivering initiatives not seen in the Queensland industry before.

A notable achievement is establishing 'The culture we commit to', through the TMR-Infrastructure Industry Engagement Charter.

The Charter is one of the first steps towards addressing industry and organisational culture change. It sets out a joint collaborative approach to infrastructure procurement and delivery and the behaviours everyone in the industry needs to commit to, to realise benefits.

The Charter was developed through workshops with TMR and industry representatives. Broad representation from every part of the industry was a clear demonstration of the willingness to engage and commitment to change.

An independent Sentiment Report found contractors, industry associations, suppliers, subcontractors, designers and consultants are highly supportive of the Charter and collaborative delivery.

TMR is driving our innovative Collaborative Transport Infrastructure Program, leveraging the department's position as a significant buyer of infrastructure in Queensland to generate positive economic, environmental and social outcomes for Queensland. Ultimately, we're influencing procurement to generate progressive outcomes.





Building Construction and Maintenance

Focus area for 2023-24: Collaborate with industry and procuring agencies to influence spend on building construction and maintenance activity to deliver governmental policy and public expectations focused on partnerships, innovation and quality.

To streamline procurement processes, the Building Construction and Maintenance (BCM) category develop and manage a comprehensive sub-category structure covering six sub-categories of Building Contractors, Trade Contractors, Building Operations, Specialist Services, Plant and Equipment and Property and Real Estate Services.

To improve procurement practices, BCM work with, and provide advice to, agencies across government and industry. This is predominantly through a range of governance and working groups including the BCM Category Council, BCM Industry Reference Group and sub-category working groups.

The BCM category influences the Queensland Government building construction and maintenance-related procurement through governance materials, frameworks, tools, processes, and procurement practices.

Key facts and figures



\$5.0B

Total investment
(1 July 2022 to 30 June 2023)



16,990

Suppliers
(1 July 2022 to 30 June 2023)



14,720

Queensland Suppliers
(1 July 2022 to 30 June 2023)

2022–23 Case study: Government and industry work together to create homes for Queenslanders

The Queensland Government, through QBuild, and in partnership with industry is leading the implementation of the Modern Methods of Construction (MMC) program. The program aims to achieve the best procurement and delivery outcomes, building more and better-quality homes in less time to support government housing needs in regional and remote areas of Queensland.

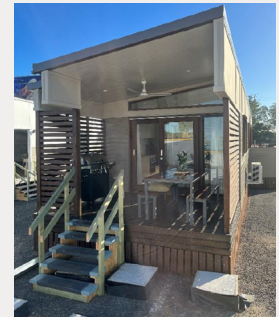
JOBS – The prefabricated home builder’s industry in Queensland is still emerging, with mostly small to medium-sized enterprises (SMEs) who have limited experience of working on Queensland Government capital works programs. A key objective of implementing MMC processes is to grow the industry and skills of Queensland suppliers in building MMC housing solutions.

ECONOMY – MMC uses innovation construction techniques developed in partnership with Office of the Queensland Government Architect and industry suppliers, to build standardised modern homes in partnership with industry. These modern homes are built within controlled factory environments that creates a sustainable pipeline of houses to ease housing pressures in Queensland.

LEGACY – Upskilling QBuild tradespeople to ensure a highly-skilled workforce is available to deliver a significant pipeline of work in the lead-up to Olympic and Paralympic Games Brisbane 2032.

MMC delivers faster construction times through high-volume repeat manufacturing, with reduced waste, reduced downtime due to injuries or weather events, and provides a more stable workforce.

CONFIDENCE – QBuild implemented a multi-staged procurement process through an initial expression of interest. This resulted in a shortlist of suppliers, who were then engaged to participate in a series of design sprint workshops that encouraged collaboration and innovation to achieve a suite of standardised design tools. Extensive cross-agency collaboration occurred throughout the development of the procurement and delivery strategies, with external collaboration occurring with PrefabAUS, the peak body for Australia’s off-site construction industry.





General Goods and Services

Focus areas for 2023–24: Promote the use of renewable energy, increase spend with local, small and medium enterprises, Aboriginal and Torres Strait Islander businesses and social enterprises, making it easier to become a supplier to government.

The General Goods and Services (GGS) category includes general, tangible and consumable products (goods) and services. GGS aims to deliver easy-to-use procurement arrangements that provide real value and tangible benefits for Queensland communities.

GGS with the Department of Energy and Public Works, Queensland Health, and Department of Education negotiate, establish, verify and monitor contemporary, easy-to-use, whole-of-government supply arrangements, allowing easy connection between suppliers and government buyers. GGS supply arrangements enable government buyers to achieve greater value for money from their procurement spend. By establishing supply arrangements that are responsive to government priorities, GGS teams enable government buyers to deliver on government targets and commitments when they purchase goods and services for Queensland.

Key facts and figures



\$4.9B

Total investment
(1 July 2022 to
30 June 2023)



32,970

Suppliers
(1 July 2022 to
30 June 2023)



25,690

**Queensland
Suppliers**
(1 July 2022 to
30 June 2023)

2022–23 Case study: Iscariot Media (Jobs and Legacy)

Iscariot Media (IM) is an award-winning, 100% Aboriginal-owned and operated business that specialises in delivering digital, creative and training projects that foster connections between people, communities, government and services.

With over 25 years experience, IM specialise in collaborating with government agencies, small businesses and Aboriginal and/or Torres Strait Islander communities. IM's creative services extend across print and digital media and their team has extensive experience responding to complex briefs and creating visual identities, communication designs, animations and film productions that are both informative and impactful.

IM is committed to building a strong and sustainable Aboriginal and Torres Strait Islander workforce and business sector through both supply chains and contributions to community-based initiatives. In addition to their extensive pro-bono support and volunteer work through initiatives such as Black Coffee, Indigenous Business Month and the South East Queensland Indigenous Chamber of Commerce, 75% of IM's small business contractor staffing spend is spent with Indigenous suppliers.

As a member of the Queensland Government's creative advertising solutions arrangement for the past five years,

IM has a deep understanding of working within the mechanisms of government, from procurement procedures through to multi-level approval processes. When IM was first appointed to the panel in 2019, they had a micro staff of five people. However, with the influx of projects awarded through the creative advertising solutions arrangement, IM has more than doubled their workforce to over 12 permanent employees. Additionally, the SOA has provided further opportunities for IM to extend their subcontractor networks and opportunities to increase their Aboriginal and Torres Strait Island supply chains.

In 2022, IM was awarded the Diversity Through Supply Chains Award by the Department of Energy and Public Works which recognised their dedication to supply chains and other sourcing activities. The award demonstrated the company's support for social outcomes and enhancing the lives of Queenslanders by supporting small and medium-sized business, social enterprises, Aboriginal businesses and/or Torres Strait Islander businesses.



iscariotmedia.com





Information and Communication Technology

Focus areas for 2023–24: Supporting Queensland’s Digital Economy Strategy by delivering strategic procurement and other initiatives that supports the community, improves the customer’s experience, alignment to Queensland Government Procurement initiatives and delivers value for money in government services.

With a spend of approximately \$1.16B for the 2022–23 financial year, procuring under a strong Information and Communications Technology (ICT) strategic sourcing framework helps maximise value, buy-in and reusability. It enables strong relationships between customer and suppliers with a focus on first nations and Queensland small to medium enterprises.

The ICT category strategy examines and prioritises the ICT-related needs across the whole-of-government. It challenges the status quo and applies thought leadership and innovation to the method of procuring.

Key facts and figures



\$1.4B

Total investment
(1 July 2022 to 30 June 2023)



2,840

Suppliers
(1 July 2022 to 30 June 2023)



1,410

Queensland Suppliers
(1 July 2022 to 30 June 2023)

2022–23 Case study: First Nations Digital Careers Program

By leveraging Queensland Government’s significant purchasing power, we were able to add value when renegotiating the Microsoft contract. This provided an agreement to support the education and placement of 100 Aboriginal and/or Torres Strait Islander trainees annually over a three-year period commencing in August 2022.

This is a demonstration of how to apply a responsible public procurement approach to government contracts and achieve value for money including local benefits. It also demonstrates how to shift relationships and spend with suppliers into broader social outcomes through collaboration for more effective outcomes.

A dedicated program team which consists of representatives from both Queensland Government and Microsoft was formed. As a result of this, the First Nations Digital Careers Program has been established. The program is aimed at First Nations people of all age groups who are interested in kickstarting or transitioning to a digital career. The program offers up to 100 job placements per year across Queensland and has been able to offer regional jobs with the aim of having jobs closer to country. First Nations people with varying levels of digital skills and experience can apply for the program.

Participants can study a range of courses and be placed into jobs either within Queensland Government, or other businesses including small to medium (SME) employers.

The partnerships have resulted in a range of benefits for both employers and program participants including:

- Closing the Gap – contribution to the rise in First Nations employment rates within Queensland
- Increase in digital-skilled workers in Queensland
- Increase use of Queensland owned and operated businesses
- Stronger partnerships between government and Industry
- Providing a career pathway for participants
- Increase in cultural awareness across participating employers.





Medical

Focus areas for 2023–24: Creating value for our stakeholders, maximising value for the health system, and developing a sustainable, coordinated and consistent procurement capability.

The Medical category plays a vital role procuring essential medical items to enable the safe and efficient and delivery of healthcare to all Queenslanders through the provision of value-based procurement services.

Medical leads the procurement of medical goods and services on behalf of the Department of Health and Hospital and Health Services, and other agencies, to establish state-wide, regional and rural agreements that drive value for money and optimal benefits for the Queensland Government.

A category management approach to procurement is taken—grouping together specific spend areas to establish and maintain sustainable, best value, end-to-end procurement outcomes for Queensland Government, whilst supporting quality patient outcomes.

Key facts and figures



\$2.9B

Total investment
(1 July 2022 to 30 June 2023)



6,080

Suppliers
(1 July 2022 to 30 June 2023)



4,030

Queensland Suppliers
(1 July 2022 to 30 June 2023)

2023–24 Case study: Sourcing much needed medicines

Queensland Health strives to source much needed medicines at the best value for the Queensland health system.

The pharmaceutical market is dynamic and constantly changing. Queensland Health actively monitors the market looking for opportunities to enable the supply of new medicines and reviewing existing supply arrangements to ensure best value and optimising benefits.

Recently, the expiry of patents of two blood cancer medicines, Lenalidomide and Pomalidomide, prompted Queensland Health to initiate an in-depth market analysis.

Lenalidomide and Pomalidomide are essential for certain blood cancer treatments but are high-risk medicines for pregnant women. They require strict clinical monitoring through an associated Pregnancy Prevention Program (PPP).

The analysis showed substantial saving opportunities through the provision of new generic medicines available in the market. Following consultation with clinicians across Queensland Health, the supply market was engaged through a competitive tender process. A number of areas across Queensland Health, including the Queensland Health Medicines Advisory Committee, the Queensland Directors of Pharmacy Senior Assembly, Central Pharmacy and Medication Services Queensland, worked collaboratively with System Procurement on this market activity.

Following the initial trigger of the new products becoming available, this project was initiated and delivered within four months. In this time, the tender documentation was developed, the market given four weeks to respond, the evaluation was undertaken including a demonstration of the PPP, and all stakeholders were consulted and the products were awarded contracts.

The tender resulted in multi-million dollar savings for Queensland Health which can be re-invested into the health system to provide better healthcare for Queenslanders.

Patient safety and best value for Queensland's health system were also critical objectives of the tender. The achievement of both would not have been possible without strong collaboration across Queensland Health.





Social Services

Focus areas for 2023–24: increased value for procurement spend whilst supporting sector sustainability, greater collaboration across government and industry, and improved procurement and contracting capability across government.

The Social Services Category enables the delivery of vital services to improve the wellbeing of Queenslanders by providing support in child safety, women’s safety and domestic violence prevention, housing and homelessness, disability and youth services as well as health, including mental health and alcohol and other drugs support and recovery services. The category enables cross-agency commissioning of services where there are shared clients and objectives and place-based, as well as community-led solutions that meet the emerging need to deliver wellbeing outcomes for vulnerable people.

Key facts and figures



\$1.9B

Total investment
(1 July 2022 to 30 June 2023)



2,230

Suppliers
(1 July 2022 to 30 June 2023)



1,990

Queensland Suppliers
(1 July 2022 to 30 June 2023)

2023–24 Case study: Locals helping locals to recover

The standing offer arrangement (SOA) for Disaster Recovery: Human and Social Services number DCHDE015 exemplifies the *Buy Queensland* approach to stimulating local jobs, increasing supplier diversity, generating intergenerational value and maintaining trust in public sector procurement. It was established by the Department of Treaty, Aboriginal and Torres Strait Islander Partnerships, Communities and the Arts to provide personal and practical support services to communities affected by disaster events as part of community recovery operations.

The department invested significant effort in advertising the invitation to offer (ITO) through numerous communication channels including social media, peak representative bodies and community networks. A detailed industry briefing provided further information on the context of community recovery operations and the services required, in addition to advice on completing unfamiliar ITO documentation and commercial advice on contracting through an SOA.

These efforts resulted in a range of organisations submitting applications, from recognised non-government organisations to local community centres. The number of suppliers accepted to the standing offer arrangement increased from 10 organisations under the previous SOA

to 17 organisations under the new SOA, including nine new neighbourhood centres. This ensures local organisations will be delivering services to their local communities and increasing their capability to respond to future disasters.

Establishing the new SOA also provided an opportunity to streamline the contracting framework, making processes and documents clear and concise and presenting a consistent approach to purchasing services across Queensland in the high-pressure environment of disaster response and recovery operations.





Olympic and Paralympic Games Brisbane 2032

2032

ALL QUEENSLAND. ALL IN.

The Olympic and Paralympic Games Brisbane 2032 (the Games) will put all of Queensland on the global stage alongside elite international athletes in nine years' time and is forecast to generate \$8.1 billion in economic and social benefits for Queensland, and \$180 billion in Queensland government procurement opportunities to 2032, with an ongoing legacy over the next twenty years.

To mark nine years to the main event, the Q2032 Procurement Strategy (the Strategy) was launched by the Premier, the Honourable Annastacia Palaszczuk on 20 July 2023 to leverage the Games to catalyse investment throughout Queensland to grow local business and foster collaboration between government and suppliers.

The Strategy is underpinned by the *Buy Queensland* approach to ensure that benefits from the Games flow to as many local businesses, workers and their communities as possible, and provides the blueprint to future-proof Queensland suppliers and equip them to supply to government before, during and after the Games.

The Strategy will enable Queensland businesses to become match-fit to grow and win more work and showcase the best that our state has to offer. Being match-fit means access to the government's \$20 billion annual procurement investment. The Strategy will equip Queensland businesses to get match-fit by:

- Applying a local benefits approach, supporting local businesses and workforce
- Assisting to achieve our economy-wide emissions reduction targets
- Doing business with ethical suppliers who play by the rules
- Building a diverse range of businesses to strengthen our skills and performance
- Collaborating across supply chains to build capacity

Opportunities for Queensland businesses to participate in Games-related procurement will progressively increase with construction, jobs, trade, investment opportunities and legacy projects that will benefit Queensland for decades to come. Games-related procurement opportunities are captured on the government's Forward Procurement Pipeline including construction jobs, trade and investment opportunities, and legacy projects to inform suppliers of upcoming activities.

The Strategy provides the certainty and confidence needed to trigger increased investment and unlock innovation by harnessing government's significant procurement investment to deliver value for money for all Queenslanders.

OUR 9-YEAR
RUNWAY TO
BRISBANE
2032

PARIS

2024

Olympic and
Paralympic
Summer Games

MILANO
CORTINA

2026

Olympic and
Paralympic
Winter Games

LOS ANGELES

2028

Olympic and
Paralympic
Summer Games

HOST TBC

2030

Olympic and
Paralympic
Winter Games



Brisbane 2032

Olympic and Paralympic
Games Host

Queensland



Backing suppliers who act ethically

Queensland Government Procurement Compliance Branch

The Queensland Government wants to do business with ethically, environmentally and socially responsible suppliers.

Through the *Buy Queensland* approach, the government is creating a level playing field by:

- monitoring compliance and addressing complaints
- promoting supplier awareness of and compliance with the Queensland Government Supplier Code of Conduct
- ensuring genuine, quality, secure, ongoing jobs for Queenslanders.

Key activities supporting improved compliance by suppliers include:

- recovering \$29,319.70 in unpaid wages across 4 major projects
- performing 135 compliance checks as part of the supplier vetting and due diligence processes
- commencing 121 Best Practice Principles commitment audits across 13 major projects
- closing out 35 Best Practice Principles commitments audits on 3 major projects delivering 15 recommendations for improvements
- closing out 15 investigations generated by non-compliant audits and complaints relating to allegations of supplier non-compliance with contractual commitments and/or breaches of the Ethical Supplier Threshold (the Threshold)
- resolving 21 procurement-related complaints and enquiries
- securing 30,882 additional training hours in excess of identified contractual commitments as verified through audit of building and construction projects
- equipping procurement professionals across government with expertise in ethical procurement fundamentals through delivering the Ethical Procurement Compliance training program

- expanding the Ethical Supplier Mandate (the Mandate) to government-owned corporations, commercial entities, statutory bodies and bulk water authorities to strengthen compliance in the Building Construction and Maintenance and Transport Infrastructure Services categories of spend
- launching the online Procurement Compliance Portal enabling Queensland Government buyers to check if a supplier is suspended from doing business with the government and assisting with the removal of unethical suppliers from the government's supply chain
- enabling 2,312 procurement users from over 490 organisations across government and related entities to conduct online checks of government suppliers' compliance history
- inaugurating the Tripartite Procurement Advisory Panel (the Panel) to review allegations of non-compliance with the Threshold and other contractual commitments and improve outcomes for workers employed on government projects
- escalating 8 cases of alleged supplier non-compliance to the Tripartite Procurement Advisory in the first nine months of the Panel's operation with one penalty issued to date and another 40 matters to be considered over the next 18 months as resources build and systems streamlined.

(Reported figures: 1 July 2022 to 30 June 2023)

Procurement activities are actively backing suppliers who act ethically. For example, the new uniforms and personal protective equipment supply arrangement includes mandatory requirements for human rights abuses (such as forced and child labour) and unethical behaviours related to worker wages, salary, benefits, allowances and working conditions are addressed, including through accreditation schemes.





Queensland
Government